

MANTSINEN chooses HEAVY HANDLING as partner in Belgium and Luxembourg

With the start of the new year the Finnish **MANTSINEN Group Ltd Oy** has confirmed that it will start a strategic collaboration with the Oudenaarde-based company **HEAVY HANDLING bvba** for the distribution of the full range of Mantsinen hydraulic cranes and log stackers in the countries of Belgium and Luxembourg.



The agreement also covers the distribution of spare parts and the service on existing and new machines in Belgium and Luxembourg.

Heavy Handling is already a dealer of heavy forklifts, container handlers, reach stackers, wheel loaders and compactors of KONECRANES SMV and LJUNGBY MASKIN, both brands of Swedish origin.

Because of this expansion Heavy Handling is now able to offer complete solutions for managing the

internal need of transport.

Christophe Crombez, Managing Director at Heavy Handling comments: *"Our customers have a need for such machines and we dispose of the necessary knowledge to support them both technically and commercially. As such, it was a logical step to add Mantsinen to our portfolio."*

The concept of the hydraulic crane is relatively new, but offers a number of advantages compared to classic cable cranes. Among others, it allows a faster and more precise operation and is a more cost-efficient solution.

Speaking on behalf of Mantsinen Group, Area Sales Director Harri Romppanen commented: *"We are delighted to have secured this relationship with HEAVY HANDLING. Its presence and knowledge in the port and heavy handling sectors in general is really impressive, and also their own strong and professional service organization was a key element in our selection criteria. Thus, entering into this collaboration was for us an easy decision to make."*

The high standing quality, ergonomics and tailor-made solutions, typical for the Nordic origin of Mantsinen, together with the strong reputation and customer focus of Heavy Handling is the ideal combination for a long and successful partnership.





Heavy Handling bvba

Heavy Handling is one of the leading Belgian companies for the distribution of heavy machines for ports and industry. As the dealer/importer for Konecranes Lift Trucks, Mantsinen and Ljungby Maskin they can offer high-quality Scandinavian forklifts, reachstackers, port cranes, wheel loaders and logstackers, thus providing total solutions for their customer's internal need for transport. Strong A-brands and impeccable service form the backbone of this company.

Mantsinen Group Ltd Oy

Mantsinen Group Ltd Oy is a forerunner of material handling and logistics in ports, terminals and industry. Mantsinen material handling machines can be tailored to best suit each application. Mantsinen HybriLift® energy saving system and wide range of attachments makes the cranes economical, efficient and universal tools for stevedoring companies and harbour operators.

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